

# Agricultural Development: Production, Policy, and Institution Nexus in Perkin's Framework

Dwi Nur Laili Paramita<sup>♥</sup>, Febria Risma Wardah, Syauqi Agung Firmanda,  
and Purna Pria Atmaja

Agricultural Economics Study Program, Faculty of Agriculture, Brawijaya University, Malang, Indonesia

<sup>♥</sup>Correspondence: [paramita2909@student.ub.ac.id](mailto:paramita2909@student.ub.ac.id)

## Abstract

**Background:** The agricultural sector faces several challenges, including low productivity, high production costs, and unsupportive policies, which hinder the sector's full potential. This article examines the roles of technology, government policy, and institutions in promoting agricultural development, based on a literature review of the book *Economics of Development* by Perkins et al. (2013). **Aim:** This study aims to elucidate the importance of agricultural sector growth and modernization. **Methods:** This review employs the Literature Review method, drawing upon various scholarly sources related to Agricultural Development and other relevant literature to serve as references and comparative material for the discussion. **Results:** The review finds that technological innovation and institutional capacity consistently emerge as the most decisive mechanisms for agricultural modernization, while policy effectiveness shows mixed evidence across different contexts. Although there is broad agreement that agricultural growth strongly contributes to poverty reduction, divergence remains regarding the extent to which trade liberalization benefits smallholder farmers. **Conclusion:** Therefore, an integrated policy approach, the use of appropriate technologies, and the strengthening of institutional frameworks are essential strategies to maximize the agricultural sector's contribution to economic development and poverty alleviation.

**Keywords:** agricultural development; government policy; poverty; technology

## Introduction

Dependence on the agricultural sector is of utmost importance for every country worldwide in ensuring sustainability and improving the welfare of the poor (Perkins et al., 2013). The agricultural sector has significant implications at both macroeconomic and microeconomic levels, particularly in developing countries. According to Perkins et al. (2013) World Bank data indicate that agriculture contributes approximately 25% to GDP in some low-income countries, making it the largest single sector in many economies. Maximizing the potential of the agricultural sector requires special attention, particularly in enhancing production inputs, implementing effective government policies, and strengthening institutional roles to increase the sector's economic value (Ghimire et al., 2023).

Low crop productivity remains one of the major challenges in agricultural production. According to Mamoun et al. (2019), low crop productivity, combined with high production costs, low market prices, and excessive taxation, contributes to the overall decline of the agricultural sector. The adoption of innovative technologies and improved input utilization is crucial, as advancements in production inputs play a significant role in enhancing farming productivity (DeLay et al., 2022). The implementation of new technologies also reflects a country's effectiveness in managing its natural resources, particularly in agricultural systems. This is evident in several developed nations, which, despite having less arable land than developing countries, achieve higher productivity through efficient technological adoption including improved crop varieties, mechanized production processes, and optimized land use (Anang et al.,



2020). Socioeconomic evidence suggests that agricultural sector development is closely linked to income growth and poverty reduction, particularly among smallholder farmers. This is because technological and institutional advancements foster more dynamic and sustainable economic activities through improved resource distribution.

Furthermore, the development of the agricultural sector can be significantly influenced by government policies (Perkins et al., 2013). The role of government intervention is evident in policies enacted across all stages of agricultural production, from input provision and distribution to supporting components such as financing, pricing mechanisms, and other institutional frameworks. Effective policies can enhance farming sustainability, improve agricultural productivity, and contribute to the economic alignment and welfare of smallholder farmers. According to Lencucha et al. (2020), government approaches to agricultural production are shaped by broader economic development goals, economic interests, regulatory provisions, and developmental requirements. In many developing countries, agricultural policies are typically oriented toward increasing commodity value, alleviating poverty among small-scale farmers, providing incentives to boost production, implementing farmer-friendly pricing regulations, and ensuring food security to address hunger and related challenges (Rusastra et al., 2005).

Just as government policies play a crucial role in agricultural sector development, the involvement of agricultural institutions both public and private is equally vital as implementing bodies in driving agricultural progress (Rashed & Shah, 2021). These institutions are particularly important for facilitating innovation adoption within the sector. Consequently, specialized institutions are needed to effectively disseminate and implement new agricultural technologies among farmers on a large scale (Norton et al., 2014).

Previous literature has often examined the critical components of agricultural development in isolation, leading to rigid conceptualizations that fail to capture its multidimensional nature, particularly in agrarian economies. Building on Perkins et al. (2013) framework, this review narrows its scope to economies where agriculture remains central to employment, income generation, and poverty reduction. The analysis draws on thematically relevant scholarly literature, focusing on the interdependence of technology, institutions, and policy in shaping agricultural modernization. The novelty of this review lies in its synthesis of classical development economics with contemporary debates on sustainability and inclusiveness. By integrating Perkins et al. (2013) foundational insights with recent empirical evidence, the paper develops an integrative framework that emphasizes the alignment of technology, institutions, and policy as mutually reinforcing drivers of agricultural development. This synthesis moves beyond descriptive review to propose a conceptual lens suited to 21st-century challenges such as climate change, food security, and rural poverty. Against this backdrop, the study aims to elucidate the importance of agricultural sector growth and modernization, with a particular focus on production-oriented approaches, institutional dimensions, and the government's policymaking role in advancing agricultural development.

## Methods

This paper presents a critical review of Agriculture, Trade, and Sustainability as examined in *Economics of Development* by Perkins et al. (2013), with a focused analysis of Chapter 16 (Agriculture and Development) and Chapter 17 (Agricultural

Development: Technology, Policies, and Institutions). The synthesized findings are intended for discussion in a scientific forum on agricultural development economics within the Master's Program in Agricultural Economics at Brawijaya University. Beyond summarizing the text, this review expands upon the theoretical and empirical foundations of agricultural development, integrating contemporary debates on sustainability, trade policies, and technological adoption in agrarian economies.

This review employs the Literature Review method, drawing upon various scholarly sources related to Agricultural Development and other relevant literature to serve as references and comparative material for the discussion. The writing technique involves synthesizing empirical findings from multiple academic sources on Agricultural Development, which are then used to critically analyze and reinforce the arguments presented by (Perkins et al., 2013). While there are no strict limitations on the scope of prior literature reviewed, the author prioritizes studies conducted in developing or low-income countries to ensure contextual relevance. Methodologically, the literature review strengthens the review's validity by mitigating selection bias and explicitly linking theory to empirical trends. In particular, the review adopts a narrative synthesis approach, integrating recent studies on agrarian economies to identify recurring themes, convergences, and divergences across empirical evidence. Through this approach, the review captures contemporary insights on technology adoption, institutional reforms, and policy effectiveness in agrarian contexts, thereby situating Perkins et al. (2013) classical framework within present-day debates on agricultural modernization. To complement the narrative synthesis, bibliometric analysis was conducted using VOSviewer software, which enabled the visualization of co-occurrence networks among key terms and concepts. This mapping of keyword interlinkages provides an additional layer of insight into the thematic structure of recent agricultural development research, highlighting clusters of literature around technology, policy, and institutional dimensions.

This study employs a literature review methodology to ensure methodological rigor, transparency, and reproducibility. The literature review process follows a structured protocol:

1. Identification of Theoretical Frameworks: The analysis is grounded in development economics theories, including the induced innovation hypothesis and structural transformation models, which provide a lens for evaluating Perkins et al. (2013) arguments on agricultural modernization. Additional theoretical perspectives, such as institutional economics and sustainable livelihoods frameworks, are incorporated to assess policy and institutional dimensions of agricultural development.
2. Systematic search & Selection of literature: A predefined search strategy was implemented across academic databases (Scopus, Web of Science, Google Scholar) using keywords: "*agricultural development*", "*technology adoption*", "*trade policies*", and "*sustainability in developing countries*". Inclusion criteria prioritize developing economies, ensuring relevance to contemporary challenges.
3. Critical Synthesis & Comparative Analysis: Empirical studies are categorized thematically to juxtapose Perkins et al. (2013) assertions with recent evidence.

## Results and Discussion

### *Bibliometric Insights on Agricultural Development: Production, Policy, and Institutions*

The bibliometric analysis of agricultural development literature is presented in Figure 1, which illustrates the co-occurrence network of keywords derived from 31 articles. The visualization generated by VOSviewer identifies 96 keywords, with six emerging as dominant nodes: food security, climate change, poverty dimensions, gender, food policy, and sustainable development. The positioning and clustering of these keywords highlight the interconnected nature of agricultural research, where production outcomes are inseparable from policy frameworks and institutional arrangements.



**Figure 1.** Bibliometric Mapping of Agricultural Development Literature (VOSviewer Output)

These clusters reveal that agricultural development is not only a matter of production outcomes but is also intrinsically connected to broader socioeconomic and ecological dynamics. The association of food security, poverty, and climate change reflects the production dimension, where technological innovation and resource management are critical to sustaining yields under environmental pressures. This highlights how vulnerability to climate shocks directly threatens both productivity and rural livelihoods in agrarian economies.

The prominence of food policy points to the institutional and policy dimensions that regulate incentives, labor absorption, and market stability. Effective policies influence not only production decisions but also rural employment opportunities and the integration of farmers into broader markets. At the same time, the presence of sustainable development and gender underscores the institutional role in ensuring that agricultural modernization promotes inclusiveness, equity, and long-term ecological balance.

Taken together, the bibliometric evidence demonstrates that agricultural development emerges from the interplay between production systems, supportive policy frameworks, and strong institutional arrangements. This mapping aligns with Perkins et al. (2013) framework and reinforces the argument that technology-driven productivity gains must be complemented by coherent policies and institutional capacity. Only through this alignment can agrarian economies achieve long-term growth, resilience, and welfare improvements in the face of 21st-century challenges.

## ***Agriculture and Development***

Agriculture plays a pivotal role in enhancing both the macroeconomic and microeconomic stability of a nation. However, a persistent challenge in this sector is the disproportionately low income of farmers, which is frequently associated with poverty due to its insufficiency in meeting basic livelihood requirements, particularly among smallholder farmers (Muhtarom et al., 2020). Furthermore, Muhtarom et al. (2020) emphasize that ensuring the adequate supply of agricultural commodities is critical for achieving national food security. Consequently, addressing this issue requires targeted policy interventions, particularly those aimed at improving farmer welfare. Given these considerations, the central focus of this discussion is to examine the agricultural sector's vital role in driving national economic growth and its potential as a mechanism for poverty reduction.

### ***Characteristics Of the Agriculture Sector***

Perkins et al (2013) identify five distinctive characteristics that differentiate the agricultural sector from other economic sectors: (1) its contribution to GDP, (2) labor force composition, (3) unique production attributes including seasonality, (4) high levels of self-consumption, and (5) its role as a resource reservoir. The agricultural sector demonstrates particularly strong GDP contributions in poor and developing nations. Empirical evidence suggests that these economies maintain significant dependence on agriculture as a primary driver of economic growth (Diao et al., 2006). This dependence is especially pronounced in rural areas, where agricultural productivity directly influences farmer welfare and consequently stimulates rural economic development (Nadeem & Mushtaq, 2012). The agricultural sector exhibits unique labor market characteristics, absorbing approximately 35% of total workforce participation (Khairiyakh et al., 2015). Unlike industrial sectors, agriculture is dominated by independent smallholder farmers rather than wage laborers. This structural distinction creates fundamentally different income generation patterns, with agricultural workers deriving livelihood directly from production rather than industrial wages.

Agricultural production demonstrates three distinctive features: seasonality, geographical specificity, and technological dependence (Perkins et al., 2013). These factors create commodity price volatility tied to growing cycles and input requirements that vary by region. Production risks are exacerbated by weather dependence, with smallholders particularly vulnerable due to capital constraints that limit technological adaptation (Khairiyakh et al., 2015). Productivity growth consequently depends heavily on appropriate technical innovations (Nalle & Indrasti, 2022). The agricultural sector shows unique product utilization patterns, with significant portions of output consumed directly by producer households (Diao et al., 2006). This self-consumption creates complex decision-making matrices for farm households, where production choices directly affect subsistence security. Rural farmers in particular must carefully balance labor allocation between commercial production and subsistence needs. Agriculture serves as a low-cost resource base for labor and capital transfer to modern industries (Kusz, 2014). However, its traditional image as a low-productivity sector has led to systematic policy neglect regarding modernization investments. Sectoral sustainability and economic contributions are fundamentally tied to modernization intensity, requiring strategic interventions to enhance productivity and industrial linkages.

This analysis demonstrates agriculture's multifaceted role in economic systems, highlighting both its distinctive characteristics and underappreciated developmental

potential. The sector's unique attributes demand specialized policy approaches that account for its structural differences from other economic sectors.

### ***Structural Transformation of the Agricultural Sector***

Economic development exhibits a distinctive characteristic through its process of structural transformation, whereby sectoral contributions to the economy evolve systematically. In the initial stages of development, the agricultural sector typically serves as the primary driver of both GDP growth and employment generation. However, as economies transition toward middle-income status, this sector's relative contribution to GDP expansion and job creation diminishes significantly, with economic primacy shifting toward industrialization and service sector development (Perkins et al., 2013). This sectoral transition manifests most visibly through large-scale labor migration from rural agricultural areas to urban industrial centers. The consequent reduction in agricultural labor forces contributes substantially to the sector's declining economic share. Such structural changes reflect fundamental transformations in economic composition that accompany the development process, wherein agricultural predominance gives way to industrial and service-oriented economic structures.

Perkins et al. (2013) elucidate that the diminishing contribution of the agricultural sector stems from an inherent economic phenomenon: the growth rate of household income consistently outpaces the expansion of food consumption. This relationship, formally expressed through Engel's Law, demonstrates that the income elasticity of demand for food is positive but less than unity  $< 1$  (Matsuyama, 2019). In practical terms, as incomes rise, the proportion of expenditure allocated to food consumption systematically declines.

Historical analysis reveals that structural transformation typically progresses through four distinct phases: Initial agricultural development manifests through enhanced labor productivity, generating economic surpluses within the rural economy. The accumulated agricultural surplus is systematically redirected to non-agricultural sectors, facilitated through various mechanisms including fiscal policies (taxation) and institutional interventions. A gradual convergence occurs between agricultural and non-agricultural sectors through increasingly fluid resource (labor and capital) mobility. The agricultural sector becomes fully incorporated into the macroeconomic framework, with its relative economic significance diminishing compared to industrial and service sectors.

The high rural poverty rate indicates lower average labor productivity in agriculture compared to other sectors. As Raiyan & Putri (2021) show, when non-agricultural sectors have significantly higher productivity, shifting workers from farming to industry and services becomes a key driver of economic growth. This structural transformation boosts overall productivity by moving labor from less efficient to more efficient sectors, thereby reducing poverty and stimulating development.

### ***Evolving Perspectives On The Role of Agriculture in Economic Growth And Poverty Alleviation***

#### ***Agriculture and Economic Growth***

The previous section explains that agriculture's contribution to output and employment has diminished as the economy has grown. A fundamental question raised

by some economists is how agriculture can maintain a significant share in overall economic growth. Within the dualistic economic framework where growth comprises both agricultural and non-agricultural sectors the direct impact of agricultural sector growth is initially substantial. However, as general economic growth progresses, this contribution tends to decline over time (Hubbansyah et al., 2023).

Some economists argue that growth in the agricultural sector indirectly stimulates broader economic growth through intersectoral linkages with non-agricultural sectors. This perspective is exemplified by Lewis theory, who posited that industrialization hinges on agricultural sustainability. Specifically, industrial output such as large-scale manufacturing depends on concurrent agricultural production. Lewis's framework underscores the need to develop the agricultural sector to meet the demands of industrialization, ensuring food security and labor supply stability.

In contrast, the Johnson-Mellor model of economic development posits five key intersectoral linkages between agriculture and non-agriculture, through which the agricultural sector contributes to broader growth: (1) increased food supply for domestic consumption, (2) labor release for industrial employment, (3) expansion of domestic markets for industrial goods, (4) generation of domestic savings, and (5) provision of foreign exchange. Hassel et al. (1972) interpret these linkages as evidence that a dynamic agricultural sector capable of releasing labor and supplying growing food surpluses facilitates industrialization by stabilizing food prices for industrial workers. Furthermore, they emphasize agriculture's critical role in generating foreign exchange to finance industrial development. The Johnson-Mellor framework has spurred empirical efforts to quantify agriculture's impact on aggregate economic growth, particularly through growth multiplier effects. The model asserts that a 1% increase in agricultural investment raises national output by 1%, with the resultant income gains stimulating demand in non-agricultural sectors, thereby indirectly boosting national income. Growth multipliers thus capture the combined direct (agricultural) and indirect (non-agricultural) contributions to economic expansion.

Furthermore, Perkins et al. (2013) highlight that subsequent empirical research has expanded upon the Johnson-Mellor framework, identifying two additional mechanisms through which agriculture contributes to economic growth: (1) a stable relationship between agricultural commodity price stability and national investment levels, and (2) the critical role of agricultural output in meeting nutritional requirements to enhance workforce health. The authors argue that volatility in the agricultural sector can induce domestic political and economic instability, thereby depressing national investment. Additionally, a robust agricultural sector ensures adequate nutrition for the labor force, which directly enhances productivity in non-agricultural sectors. Improved workforce health facilitates more efficient labor activities, elevating overall output levels and, consequently, driving broader economic growth.

### ***Agriculture and Poverty Alleviation***

Perkins et al. (2013) present compelling evidence that agricultural growth proves more effective than industrialization in reducing poverty, particularly in developing countries where poverty remains concentrated in rural areas. This observation aligns with the findings of Nadeem & Mushtaq (2012), who identify rural regions as critical focal points for achieving economic equity and improving welfare levels, given that agriculture typically serves as both the dominant economic sector and primary

employer in these areas. The mechanisms through which agriculture alleviates poverty vary significantly across different societal groups. For agricultural producers, poverty reduction primarily depends on access to productive assets, especially land ownership. Agricultural laborers, by contrast, benefit mainly through increased wage income, while consumers gain from greater food availability at stable, affordable prices. Notably, urban populations - who generally lack agricultural assets - emerge as important beneficiaries of this system through improved access to food supplies.

However, researchers have identified a paradoxical dynamic in which many small-scale rural producers simultaneously function as net food purchasers, creating a production-consumption mismatch that perpetuates agricultural poverty. This situation could be ameliorated if agricultural productivity growth consistently outpaces declines in commodity prices. The poverty-reducing potential of agriculture proves most potent in rural contexts characterized by equitable land distribution and labor-intensive production techniques that generate substantial employment opportunities. Such conditions enable farm households to supplement their income through agricultural wage labor, thereby enhancing overall livelihood resilience.

Given agriculture's demonstrated superiority in poverty alleviation compared to other economic sectors, targeted investments in agricultural development remain crucial. Empirical studies consistently show that agricultural GDP growth delivers disproportionately large poverty-reduction effects relative to non-agricultural growth. Perkins et al. (2013) provide quantitative evidence for this disparity, demonstrating that a 1% increase in agricultural GDP reduces national poverty levels three times more effectively than an equivalent increase in non-agricultural GDP. These findings underscore the critical importance of prioritizing agricultural development as a central component of poverty reduction strategies, particularly in developing nations with substantial rural populations.

### ***Agricultural Growth as A Pathway Out of Poverty***

Empirical evidence demonstrates the agricultural sector's crucial role in poverty reduction. According to Perkins et al. (2013), three primary mechanisms prove most effective in this regard: (1) prioritizing agricultural productivity growth, (2) expanding labor market participation (particularly in non-agricultural employment), and (3) facilitating rural-urban migration. Income generated from non-agricultural sectors can be reinvested in rural agricultural development, creating a virtuous cycle that stimulates agricultural growth while simultaneously opening non-agricultural employment opportunities and supporting migration processes. Such migration, in turn, generates remittance flows to rural areas that can bolster household consumption and investment.

The preceding discussion reveals that rural populations relying on small-scale agricultural production typically earn minimal wages, whereas income from non-farm sectors often meets minimum wage standards. This income diversification represents a strategic response to agricultural risks. Wealthier farmers with greater assets frequently engage in agricultural processing as an income source, while smaller-scale farmers increasingly turn to non-agricultural wage labor. This dual dynamic ensures adequate agricultural production through capital-intensive processing by wealthier farmers, while enabling poorer farmers to migrate for non-agricultural income, income which may ultimately be reinvested in rural agricultural development.

Perkins et al. (2013) illustrate this phenomenon through Vietnam's case study, where rural households successfully transitioned from subsistence agriculture to



market-oriented production. Vietnamese households escaped poverty through three distinct pathways: market-oriented farmers diversified into high-value crops, new market entrants gained access to assets and markets; and subsistence farmers (selling only about 10% of production) required expanded production opportunities and rural labor market access. Notably, market-oriented households with existing market access benefited most from poverty reduction initiatives. This aligns with Feliciano (2019) findings that farmers can escape poverty by transitioning from unprocessed crop production to value-added processing, where crop diversification mitigates the impact of commodity price fluctuations while increasing profit potential.

### ***Agricultural Development through Technology, Policy, and Institutions***

Agriculture plays a pivotal role in economic development and poverty alleviation. However, the sector frequently faces constraints that hinder its progress, particularly concerning productivity limitations, policy challenges, and institutional involvement. As Perkins et al. (2013) emphasize, optimizing agricultural development requires focused attention on three key areas: efficient utilization of production inputs, effective government policies, and robust institutional frameworks to enhance the sector's economic value.

The primary challenge facing agriculture is low productivity, particularly in developing countries where technological adoption remains limited. DeLay et al. (2022) demonstrate that technological advancements can significantly boost agricultural productivity while optimizing input utilization. Government policies play an equally crucial role by providing incentives for improved management practices and preserving natural resource integrity. Norton et al. (2014) highlight how policy interventions, such as commodity price supports, can stimulate agricultural investment and increase farmer incomes.

Institutional frameworks constitute another critical factor in agricultural development. As Norton et al. (2014) further explain, institutions fundamentally shape land management systems by establishing the rules governing farmer interactions and land transactions. Perkins et al. (2013) underscore how institutions regulate land ownership rights and transfer mechanisms, which directly influence agricultural management practices at the individual farmer level. These institutional arrangements create essential incentives for sustainable land use and productivity enhancement.

### ***Characteristic of Traditional Agriculture***

Agricultural systems exhibit significant regional and national variations in their characteristics, including crop varieties, land availability, technological adoption, environmental conditions, and market integration levels. These differences necessitate region specific approaches to crop management and agricultural development. In developing countries, where smallholder farming dominates, the direct transfer of advanced technologies from developed countries often proves ineffective. Empirical evidence suggests that technological interventions focused solely on production processes in developing countries frequently fail to demonstrate measurable improvements in productivity or input use efficiency.

This technological disparity stems from fundamental differences in landholding patterns between developed and developing nations. Developed countries' agricultural systems, characterized by large-scale landholdings per farmer, readily accommodate

capital-intensive technologies. In contrast, most developing countries face severe land constraints, with smallholder farmers typically operating on minimal plots. Kubitz et al. (2018) corroborate this observation, noting that developing world agriculture remains predominantly small-scale, with limited land ownership rights among farmers.

Perkins et al. (2013) provide a detailed classification of smallholder farmers, defining them as agricultural producers cultivating less than three hectares using traditional, labor-intensive methods. These systems typically feature: seasonal labor fluctuations, minimal input use, local crop varieties with low productivity, and output levels sufficient only for household consumption. To supplement their income, traditional farmers often engage in non-agricultural activities such as small-scale trading or service provision, reflecting the necessity of livelihood diversification in subsistence farming systems.

### ***Agricultural System***

Agricultural systems in developing countries are typically characterized by their technological applications, crop-livestock combinations, and environmental conditions. Over time, agricultural systems have evolved through modernization, resulting in three primary classifications: Shifting Cultivation, Pastoral Nomadism, and Settled Agriculture. Shifting Cultivation represents a traditional system where farmers cultivate land until soil nutrients become depleted, then relocate to new areas with higher fertility or lower usage intensity. Perkins et al. (2013) note that this system is particularly vulnerable to soil erosion. Pastoral Nomadism describes a mobile livestock-based system where herders continuously relocate to access fresh grazing areas. This system revolves around tracking available forage resources, with groups occupying lands that provide sufficient pasture for their animals.

The contemporary agricultural paradigm, widely adopted globally, is Settled Agriculture. In this system, farmers maintain permanent land holdings, enabling consistent productivity that serves as a key indicator of regional agricultural performance (Norton et al., 2014). Settled Agriculture encompasses several subtypes including Intensive Annual Crops, Mixed Farming Systems, and Perennial Crop-Livestock Systems. These systems are further categorized by land scale - extensive (large-scale) and intensive (small-scale) management approaches. Most nations, particularly developing countries, have transitioned to Settled Agriculture due to its demonstrated effectiveness in land utilization and production stability. As Norton et al. (2014) emphasize, this system facilitates equitable land ownership while optimizing both crop and livestock outputs, making it particularly suitable for modern agricultural development.

### ***The Importance of Improving Technical Efficiency***

The maximum production potential in agriculture is fundamentally determined by agroecological conditions and resource utilization efficiency. Perkins et al (2013) identify inadequate irrigation infrastructure as a primary constraint on agricultural productivity in many developing countries. While establishing efficient irrigation systems requires substantial investment, Damanik (2020) demonstrates their critical importance for achieving optimal productivity outcomes. Technological adoption represents another crucial factor in maximizing agricultural production potential. Both short-term and medium-term productivity gains can be achieved through the

progressive adoption of renewable agricultural technologies. As Xiuling et al. (2023) illustrate, continuous technological innovation and farmer education are essential for sustaining productivity growth within the agricultural sector.

A significant driver of technological advancement has been the Green Revolution initiative, widely implemented across developing nations. Ashari et al. (2020) characterize this program as a comprehensive agricultural modernization effort emphasizing intensive application of improved inputs. Empirical evidence from Perkins et al. (2013) confirms that the Green Revolution's technological innovations - including improved seed varieties and farming techniques - substantially enhanced productivity growth in developing economies. This aligns with Mosher's theoretical framework, which posits that technological innovation elevates production potential through improved technical efficiency. However, as Owusu (2016) emphasizes, the full benefits of these technologies only materialize when they are both widely adopted and properly implemented at the individual farm level.

### ***The Importance of Improving Economic Efficiency***

Agricultural development strategies typically pursue two primary objectives: increasing sectoral output and enhancing rural welfare (Perkins et al., 2013). As Allo et al. (2018) demonstrate, farmer welfare fundamentally depends on agricultural income, which is determined by output prices and the efficiency of resource allocation in farming operations. This relationship underscores the importance of government price policies that balance producer welfare with consumer affordability, while also requiring an understanding of how farmers respond to price incentives. Farmers typically make production decisions based on three key factors: crop selection, input combinations, and production volume.

Many developing countries employ intercropping techniques to optimize resource use and agricultural output. This approach necessitates that farmers make strategic decisions about crop combinations and land allocation to achieve both technical and economic efficiency. Technical efficiency refers to a farmer's capacity to maximize output while minimizing input usage, whereas economic efficiency reflects optimal input utilization relative to costs and prices to maximize profits (Akhilomen et al., 2015). To stimulate agricultural growth, policymakers often implement measures such as fertilizer price reductions or rice price increases. While such interventions can boost productivity by incentivizing greater production, they create a fundamental tension: higher food prices benefit farmers but disadvantage consumers. This dilemma necessitates policies that carefully balance producer and consumer interests (Yusufadisyukur et al., 2020).

The agricultural supply response, the relationship between price changes and production adjustments forms the theoretical foundation for understanding how price incentives influence farmer decision-making. In principle, food price policy would be straightforward if the sole objective were production maximization. However, the practical challenge lies in maintaining farm profitability while ensuring food affordability (Yusufadisyukur et al., 2020). A persistent challenge in agricultural economics is the disparity between farmgate and consumer prices, particularly in developing countries. As Hilmiyah & Supriono (2022) note, this price inequality often stems from inadequate infrastructure and inefficient marketing systems. Perkins et al. (2013) emphasize that poor infrastructure limits market access, depresses farmgate prices, and ultimately constrains agricultural development. These infrastructure limitations are particularly acute in low-population-density areas where public

investments in transportation networks are more costly to implement.

### ***Agricultural Development through Agricultural Institutions***

Institutions play a fundamental role in shaping agricultural development through their governance of land distribution systems. As Perkins et al. (2013) articulate, institutions establish the formal and informal rules that regulate human interactions, including critical dimensions of land ownership and access. These institutional frameworks are particularly vital in developing country contexts where unequal land distribution persists, as demonstrated by Kubitzka et al. (2018) in their analysis of Indonesian agriculture. The concentration of land ownership among limited individuals not only affects production efficiency but also reinforces social stratification, as land remains a primary determinant of economic power and social status across most agrarian societies.

The challenges of land inequality manifest differently across regional contexts, reflecting variations in population density, historical trajectories, and cultural norms (Perkins et al., 2013). This inequality often polarizes into two distinct systems: large-scale latifundia holdings that dominate production, and minifundia smallholdings that sustain traditional farming communities. The security and transferability of land rights fundamentally influence agricultural productivity by affecting farmers' willingness to invest in land improvement and their access to credit markets (Norton et al., 2014). Common tenure systems in developing countries, particularly fixed-rent tenancy and sharecropping arrangements, frequently create imbalances in risk distribution and benefit sharing between landowners and cultivators, potentially discouraging optimal land use.

These structural challenges have prompted various land reform initiatives aimed at creating more equitable distribution systems. Hall & Kepe (2017) conceptualize land reform as a systematic intervention to restructure ownership patterns and improve rural welfare. Perkins et al. (2013) identify a spectrum of reform approaches ranging from moderate contract reforms to radical redistribution programs. Compensation-based redistribution, while theoretically appealing, involves substantial financial and administrative burdens including land valuation costs, infrastructure development for previously marginal lands, and technical training for new owners. More radical uncompensated approaches, as Basco et al. (2023) demonstrate through comparative case studies, often provoke significant social resistance and conflict, sometimes requiring revolutionary political conditions for implementation.

The implementation challenges of land reform underscore the complexity of balancing equity objectives with production incentives. As Basco et al. (2023) emphasize, even well-intentioned redistribution programs frequently falter due to inadequate institutional design and weak enforcement mechanisms. The historical record suggests that successful reforms require careful sequencing, robust administrative capacity, and complementary investments in rural infrastructure and farmer education. These lessons highlight the importance of context-specific approaches that account for local power dynamics, production systems, and institutional landscapes in designing effective land tenure interventions.

### **Conclusion**

The agricultural sector plays a pivotal role in economic development, contributing significantly to both macroeconomic and microeconomic dimensions. As a distinctive

feature, a substantial portion of agricultural output is directly consumed by producers, while the sector simultaneously functions as a critical reservoir of essential resources - supplying food, labor, and raw materials to other economic sectors. Agricultural development represents a fundamental structural transformation in economic systems, characterized by systematic shifts in sectoral composition from agriculture toward industry and services. Enhanced agricultural productivity serves as a crucial mechanism facilitating the inter-sectoral transfer of labor and capital resources. This process illustrates the dynamic interdependence between agricultural and non-agricultural sectors, demonstrating how factor mobility occurs under specific economic conditions. Beyond factor markets, agriculture contributes to economic development through multiple channels: providing food security for urban workers, generating foreign exchange earnings to finance industrialization, and creating demand for industrial outputs. Empirical evidence suggests that agricultural GDP growth has disproportionate poverty reduction effects - a 1% increase in agricultural GDP reduces national poverty three times more effectively than equivalent growth in non-agricultural sectors. Key strategies for agricultural poverty alleviation include productivity enhancements, expansion of rural labor markets (particularly non-agricultural employment opportunities), and managed rural-urban migration.

## References

- Akhilomen, L., Bivan, G., Rahman, S., & Sanni, S. (2015). Economic Efficiency Analysis of Pineapple Production in Edo State, Nigeria: A Stochastic Frontier Production Approach. *American Journal of Experimental Agriculture*, 5(3), 267–280. <https://doi.org/10.9734/ajea/2015/13488>
- Allo, A. G., Satiawan, E., & Arsyad, L. (2018). The Impact of Rising Food Prices on Farmers' Welfare in Indonesia. *Journal of Indonesian Economy and Business*, 33(3), 193–215. <https://doi.org/10.22146/jieb.17303>
- Anang, B. T., Alhassan, H., & Danso-Abbeam, G. (2020). Estimating technology adoption and technical efficiency in smallholder maize production: A double bootstrap DEA approach. *Cogent Food and Agriculture*, 6(1), 1–16. <https://doi.org/10.1080/23311932.2020.1833421>
- Ashari, Sharifuddin, J., Mohammed, Z. A., Ramli, N. N., & Farmanta, Y. (2020). Green Revolution's Role And Impact : Organic Farming Potential For Indonesian Sustainable Agriculture. *Forum Penelitian Agro Ekonomi*, 37(2), 115–125.
- Basco, S., Domènech, J., & Maravall, L. (2023). Land reform and rural conflict. Evidence from 1930s Spain. *Explorations in Economic History*, 89(1), 1–15. <https://doi.org/10.1016/j.eeh.2023.101530>
- Damanik, S. E. (2020). Agricultural ecology of irrigation systems and sustainable development in simalungun region, Indonesia. *Utopia y Praxis Latinoamericana*, 25(1), 272–281. <https://doi.org/10.5281/zenodo.3774642>
- DeLay, N. D., Thompson, N. M., & Mintert, J. R. (2022). Precision agriculture technology adoption and technical efficiency. *Journal of Agricultural Economics (JAE)*, 73(1), 195–219. <https://doi.org/10.1111/1477-9552.12440>
- Diao, X., Hazell, P., Resnick, D., & Thurlow, J. (2006). The Role of Agriculture in Development : Implications for Sub-Saharan Africa. *AgEcon Search*, 1(3), 1–113.
- Feliciano, D. (2019). A review on the contribution of crop diversification to Sustainable Development Goal 1 “No poverty” in different world regions. *Sustainable Development*, 27(4), 795–808. <https://doi.org/10.1002/sd.1923>
- Ghimire, B., Dhakal, S. C., Marahatta, S., & Bastakoti, R. C. (2023). Technical efficiency and its determinants on lentil (*Lens culinaris*) production in Nepal. *Farming System*, 1(3), 1–10. <https://doi.org/10.1016/j.farsys.2023.100045>

- Hall, R., & Kepe, T. (2017). Elite capture and state neglect: new evidence on South Africa's land reform. *Review of African Political Economy*, 44(151), 1–11. <https://doi.org/10.1080/03056244.2017.1288615>
- Hassel, W., Heady, E., & Mayer, V. (1972). A Five Sector Model of Agricultural Development, Industrialization and Food Aid in a Dual Economy. In *Center for Agricultural and Economic Development, Iowa State University*. [http://www.scopus.com/redirect/linking.url?targetURL=http://www.csa.com/ids70/ipau/thenticate.php?vid=1&auth\\_Type=ip&san=7906803\(WPSA\)&locationID=19&categoryID=2&eid=2-s2.0-34248498918&issn=&linkType=ThirdPartyLinking&year=&dbs=CSAWPS&platform=CSA+Illumina](http://www.scopus.com/redirect/linking.url?targetURL=http://www.csa.com/ids70/ipau/thenticate.php?vid=1&auth_Type=ip&san=7906803(WPSA)&locationID=19&categoryID=2&eid=2-s2.0-34248498918&issn=&linkType=ThirdPartyLinking&year=&dbs=CSAWPS&platform=CSA+Illumina)
- Hilmiyah, F., & Supriono, A. (2022). Market Integration and Price Transmission of Cayenne Pepper in Indonesia. *JSEP (Journal of Social and Agricultural Economics)*, 15(2), 209–228. <https://doi.org/10.19184/jsep.v15i2.24690>
- Hubbansyah, A. K., Hakim, D. B., Hartoyo, S., & Widyastutik. (2023). Analisis Empiris Atas Teori Dualistik Ekonomi Lewis: Studi Kasus Indonesia. *Jurnal Ekonomi Dan Kebijakan Pembangunan*, 12(1), 1–22. <https://doi.org/10.29244/jekp.12.1.2023.1-22>
- Khairiyakh, R., Irham, I., & Mulyo, J. H. (2015). Contribution of Agricultural Sector and Sub Sectors on Indonesian Economy. *Ilmu Pertanian*, 18(3), 150–159. <https://doi.org/10.22146/ipas.10616>
- Kubitza, C., Krishna, V. V., Urban, K., Alamsyah, Z., & Qaim, M. (2018). Land Property Rights, Agricultural Intensification, and Deforestation in Indonesia. *Ecological Economics*, 147(1), 312–321. <https://doi.org/10.1016/j.ecolecon.2018.01.021>
- Kusz, D. (2014). Modernization of agriculture vs sustainable agriculture. *Scientific Papers Series - Management, Economic Engineering in Agriculture and Rural Development*, 14(1), 171–177.
- Lencucha, R., Pal, N. E., Appau, A., Thow, A. M., & Drope, J. (2020). Government policy and agricultural production: A scoping review to inform research and policy on healthy agricultural commodities. *Globalization and Health*, 16(1), 1–15. <https://doi.org/10.1186/s12992-020-0542-2>
- Mamoun, A. A. El, Ahmed, S. G., Abbouda, S. K., & Adam, B. (2019). Adoption of Using Greenhouse Technology for Improving the Productivity of Cucumber Under Sudan Dry Land Conditions. *American Journal of Agricultural Science*, 6(5), 59–63.
- Matsuyama, K. (2019). Engel's Law in the Global Economy: Demand-Induced Patterns of Structural Change, Innovation, and Trade. *Econometrica*, 87(2), 497–528. <https://doi.org/10.3982/ecta13765>
- Muhtarom, A., Haryanto, T., Wulansari, D., Purmiyati, A., Afiatno, B. E., & Afin, R. (2020). Productivity and Poverty Rural Farm Plants: Case Study in Jawa Timur, Indonesia. *International Journal of Management (IJM)*, 11(8), 694–708. <https://doi.org/10.34218/IJM.11.8.2020.064>
- Nadeem, N., & Mushtaq, K. (2012). Role of agricultural research and extension in enhancing agricultural productivity in Punjab, Pakistan. *Pakistan Journal of Life and Social Sciences*, 10(1), 67–73.
- Nalle, M. N., & Indrasti, R. (2022). Adopsi Teknologi Terhadap Peningkatan Efisiensi Teknis Jagung di Desa Tualene Kecamatan Biboki Utara Kabupaten Timor Tengah Utara. *Jurnal Pertanian Agros*, 24(2), 946–957.
- Norton, G. W., Alwang, J., & Masters, W. A. (2014). The economics of agricultural development: World food systems and resource use. In *The Economics of Agricultural Development: World Food Systems and Resource Use*. <https://doi.org/10.4324/9780203759967>
- Owusu, V. (2016). Technical Efficiency of Technology Adoption by Maize Farmers in Three Agro-Ecological Zones of Ghana. *Review of Agricultural and Applied Economics*, 19(2), 39–50. <https://doi.org/10.15414/raae/2016.19.02.39-50>
- Perkins, D. H., Radelet, S. C., Lindauer, D. L., & Block, S. A. (2013). *Economics of Development*.

- <http://data.worldbank.org/about/country-classifications>
- Raiyan, N., & Putri, N. D. K. (2021). Determinants of the Shifting Labor in Agricultural Sector to Nonagricultural Sectors 2011-2019 Evidence in Indonesia. *Seminar Nasional Official Statistics*, 1(1), 439–448. <https://doi.org/10.34123/semnasoffstat.v2021i1.904>
- Rashed, A. H., & Shah, A. (2021). The role of private sector in the implementation of sustainable development goals. *Environment, Development and Sustainability*, 23(3), 2931–2948. <https://doi.org/10.1007/s10668-020-00718-w>
- Rusastra, I. W., Sumaryanto, N., & Simatupang, P. (2005). Agricultural Development Policy Strategies for Indonesia : Enhancing the Contribution of Agriculture to Poverty Reduction and Food Security. *Forum Penelitian Agro Ekonomi*, 23(2), 84–101. <https://doi.org/10.21082/fae.v23n2.2005.84-101>
- Xiuling, D., Qian, L., Lipeng, L., & Sarkar, A. (2023). The Impact of Technical Training on Farmers Adopting Water-Saving Irrigation Technology: An Empirical Evidence from China. *Agriculture (MDPI)*, 13(956), 1–20. <https://doi.org/10.3390/agriculture13050956>
- Yusufadisyukur, E. O., Cramon-Taubadel, S. von, Suharno, & Nurmalina, R. (2020). Market Integration And Price Transmission of Beef In The Archipelagic State : The Case Of The Provinces In Indonesia. *Jurnal Manajemen Dan Agribisnis*, 17(3), 265–273. <https://doi.org/10.17358/jma.17.3.265>